

Value Proposition for Waka Ama Club Members: "What does my affiliation fee get me?"

Where does my Affiliation fee go? – Your affiliation fee (\$15 for an adult, \$12 for a Junior and \$5 for an intermediate and Midget) goes to Waka Ama New Zealand.

What is it used for?

Your affiliation fee helps us to administer the sport and provide you, your club and your region with all of the services, administration and operations below and more!

| 1 | Being part of a sport for the whole whanāu |
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| 2 | Being part of the fastest growing water sport in Aotearoa |
| 3 | Ability to be a club affiliated to a National Sporting Organisation recognised by Sport NZ |
| 4 | Ability to be a paddler affiliated to a club |
| 5 | Waka Ama NZ Website - one of the most up to date sports websites in New Zealand |
| 6 | Club listing on the website |
| 7 | Club Access to the website Members Area to monitor and administer affiliations and id cards |
| 8 | Club Access to online entries for Sanctioned Events listed on the calendar |
| 9 | Club Access to online entries for National events listed on the calendar |
| 10 | Eligible to take part in IVF World Sprints (according to criteria being met) |
| 11 | Recognition by the National Sporting Body for funding purposes. Letters of support for funding |
| | available to all affiliated clubs |
| 12 | Continual improvement and development of website and technical services |
| 13 | Use of the Club Tool Kit |
| 14 | Safety Rules developed in conjunction with Maritime NZ |
| 15 | Sanctioning process for all events – provides guidelines and criteria for hosting events |
| 16 | Safety Guidelines and Rules for events |
| 17 | Access to heavily reduced Public liability insurance through sanctioning |
| 18 | Legally reviewed Safety Waivers and Safety Documents |
| 19 | Free online entries set up and admin support for sanctioned events hosted by clubs and regions |
| 19 | Monthly members prize draw (sees affiliated paddlers every month win prizes) |
| 20 | Exclusive deals offered by our Suppliers and/or Sponsors |
| 21 | Sprint National races screened on Maori TV |
| | Easy to understand Safety Videos – Specific for Waka Ama (Tips and Tricks) |
| 22 | http://wakaama.co.nz/stories/read/1003352 |
| 23 | Paddling Video and Booklet resource on Website <u>https://www</u> .youtube.com/user/wakatv |
| 24 | Access to Steering Clinics for affiliated members |
| 25 | Access to Rigging Clinics for affiliated members |
| | Access to Coaching Clinics – as per the NZ Coaching Development Pathway |
| 26 | https://www.wakaama.co.nz/pages/read/1003888 |
| 27 | Access to waka Ama Flip and Float sessions |
| 28 | Flip and Float instructional poster - in Māori and English |
| 29 | Para Waka Ama pathway |
| 30 | Club Safety Officer pack for sent to clubs |
| 31 | 'How to' Guide for Pocket Timer Pro developed and available on website |
| 32 | Waka Ama NZ Facebook page managed and updated regularly |
| | Free advertising for affiliated members to sell their canoes on the Waka Ama New Zealand |
| 33 | website/facebook |
| 34 | Waka Ama New Zealand Board – Providing sound and professional governance |
| 35 | Access to Strategic Plan – published in Māori and English |
| 36 | Help with strategic plan development |
| 37 | Access to advice on financial accountability and sound financial management |
| 38 | Affiliated Club voting process for Board elections |
| 39 | Affiliated paddlers can take part in National Sprint Championship Events at Karapiro |

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| 40 | Access to a world class race course owned and provided by Waka Ama NZ |
| | Affiliated paddlers can take part in National Long Distance Championships (Organised in |
| 41 | conjunction with host Regions) |
| 42 | Affiliated paddlers can take part in all sanctioned events |
| 43 | All sanctioned events meet a safety standard |
| | Access to Te Wananga o Aotearoa sponsorship product – Providing branded product for all |
| | paddlers at National Sprint Championship and National Secondary School Championship - |
| 44 | waterproof pouch, bags, hats, kete, drinks bottles, bailers etc |
| 45 | Medals awarded at National events |
| 46 | Involvement in a national selection process for World Sprints events |
| 47 | Co-ordination of World Sprints Teams |
| 48 | The uniform provided to World Sprints paddlers |
| 49 | Advocacy and leadership for the sport at an International level |
| 50 | Marketing and promotion of Waka Ama through Waka Ama NZ social media channels |
| 51 | A strong relationship with Water Safety New Zealand |
| 52 | Maritime NZ information available online |
| 53 | Increasing awareness of Water Safety & PFD's – information available online |
| 54 | Professional administration of the organisation/sport |
| 55 | Access to the Waka Ama New Zealand office to assist and answer any questions you have |
| 56 | Club membership database management system for clubs |
| 57 | Paperless invoicing for clubs |
| 58 | Xero Accounting package software available to regions |
| | Free professional photos from all major events (Taken by Garrick Cameron – Studio5.co.nz) All |
| | available to download free from our website – if you wish for higher res versions simply contact |
| 59 | us we will send to you. https://plus.google.com/u/0/photos/110544200822387100000/albums |
| | Waka TV – A collection of YOU TUBE videos all featuring waka ama |
| 60 | https://www.youtube.com/user/wakatv |
| 61 | Waka Ama social media (Twitter, Instagram, Facebook) - Managed access |
| | Waka Ama History – The history of our sport documented for all to enjoy |
| 62 | http://www.wakaama.co.nz/pages/read/1003368 |
| 63 | Historical results of events http://www.wakaama.co.nz/stories/read/1003434 |
| 64 | Strategic planning assistance for regions & clubs |
| 65 | Access to a constitution template for new clubs |
| 66 | Comprehensive Race Rules and Review process |
| 67 | Event templates |
| 68 | Culture of Waka Ama Booklet and online quiz |
| 69 | Outward Bound Scholarships available for all affiliated members to apply for annually |
| | Collaboration with International Federations to provide access to events like Gubbi Gubbi in |
| 70 | Australia |
| | Organisation of the National Secondary School Championships (In conjunction with Te Waiariki |
| 71 | Purea Trust) |
| 70 | Access to international event information via the waka ama website |
| 72 | http://www.wakaama.co.nz/pages/read/1003502 |
| 73 | Discounted life jackets through Vaikobi for affiliated clubs and members |
| 74 | A point of access to other clubs in other regions when you are travelling to different regions and |
| 74 | want to go for a paddle but don't know where to go or who to go to |
| 75 | Legal advice related to waka ama business |
| 76 | Access to Sport NZ and its resources |
| // | Access to regional sports bodies |
| 70 | Access to become a Waka Ama volunteer and upskill in various roles at a club, regional or national |
| 78 | level |
| 79 | Volunteers acknowledged at National events |
| 80 | Have input on events by completing the online surveys |
| 81 | Access for clubs to Waka Ama NZ staff presentations at Regional Meetings twice yearly |
| 82 | Easy online access for a paddler to check their affiliation status |

| 83 | Comprehensive Race Calendar for paddlers |
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| 84 | Flexible affiliation across 1 or more clubs to maximise regatta opportunities |
| 85 | Governance development for regions and clubs |
| 86 | Steering information for beginners on website |
| 87 | Officiating and admin up skilling |
| 88 | Assistance with race management (advice in lead up to events) |
| 89 | Para Waka Ama Equipment development and resources for clubs |
| 90 | Waka Ama Flip & Float Certificates |
| 91 | Foundation Coaches Certification for completion of all modules |
| 92 | Management of race calendar on behalf of regions, clubs and paddlers |
| 93 | Unique ID Card designs |
| 94 | Opportunity to share your paddling stories via the website |
| 95 | Certification of Waka Ama Safety Basics through Coast Guard Boating Education |
| 96 | Waka Ama NZ support for nominations to various sports awards, nationally and regionally |
| 97 | Advocacy for the sport at a National level |
| 98 | Advocacy of the sport Internationally |
| | Online database of membership statistics including ethnicity data – Used by clubs for funding |
| 99 | applications, students for assignments etc. |
| 100 | Being officially part of the best sport in New Zealand! |

Is there Value for Money?

Value for money is often relative to what else you can get for the same amount of money (Opportunity Cost). If you chose not to be a member of a waka ama club then you could spend that \$15, \$12 or \$5 affiliation fee on other items or services. For example \$15 could buy you 3 coffees in Auckland, or 1 Hoyts movie ticket.